



Navis TubeTex and Thies GmbH & Co.

Announce Sales Distribution Agreement for Canada, US and Honduras

Customer focus and strategic thinking are key factors for success in the textile industry, which is why Navis TubeTex and family-owned Thies are proud to announce their collaboration to meet evolving customer needs. With a combined history over two hundred years long, both companies share the tradition of serving the customer while looking to the future.

Going forward, Navis TubeTex will collaborate with Thies on basis of an agency to sell **Thies dyeing machines, chemical dispensing units, and heat recovery systems in Honduras, Canada, and the US.**

Navis TubeTex

According to Will Motchar, Navis TubeTex President and CEO, "Having the ability to sell Thies' line-up of machinery will enhance our customers' abilities to add value, save money through automation, and reduce environmental impacts from manufacturing. We're being asked routinely how our technologies can help meet financial and environmental goals, and Thies helps strengthen our ability to respond." Based in Lexington, NC and founded in 1929, Navis TubeTex offers a diverse range of machines for tubular and open-width textile finishing. The addition of Thies machines broadens its offering to include yarn and fabric dyeing.

www.navisglobal.com

Thies

Speaking of Navis TubeTex, Verena Thies, CEO, stated "We're excited to have such an established company representing us. As a fifth-generation owner-managed company, we understand the importance of strategic alliances and long-term vision. Navis TubeTex is the perfect pathway to engage with customers for custom solutions in eco-friendly innovation, digitization, and automation." Thies GmbH & Co. began production in 1892 in Coesfeld, Germany where production is ongoing. Thies Corp. in Rock Hill, SC is a wholly-owned subsidiary. www.thiestextilmaschinen.com

Customer Focus

This collaboration is customer-centric and strategic, facilitating the ability to offer holistic, custom solutions for fabric dyeing and finishing in Canada, the US and Honduras.

